THE CAUSES AND CONSEQUENCES OF ALBANIAN EMIGRATION

DURING TRANSITION: EVIDENCE FROM MICRO DATA

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Abstract

This note reports the results of field surveys of individuals and firms in Albania, carried out during 1998. The surveys were designed to analyse the extent of emigration from Albania during the 1990s and its causes and consequences. Our results show that emigrants are motivated mainly by the ease of access to neighbouring countries and by the prospect of high financial returns. Although most emigrants worked illegally and had parttime, low-skilled jobs, the majority found the overall experience positive, and the skills and earnings they acquired abroad have contributed to establishing businesses upon their return. These results have important policy implications for both EU countries and other transition countries in the region.

JEL Classification: F22, O52, P2

Keywords: Emigration; Albania

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1. Introduction

One of the most important features of the transition process during the 1990s in central and eastern Europe is the opening up of borders, and the possibility for citizens of former communist countries to travel to the west to live and work. The issue is very important for policy-makers throughout the region in the context of ongoing debates about an expanded European Union and closer regional integration. However, a major problem facing researchers and policy-makers up to now has been the lack of detailed information about migration in general and short-term, illegal migration in particular. In transition economies especially, such information is very difficult to obtain, and official sources of data are often inadequate.

This paper uses a new and unique data set to analyse the causes and consequences of emigration from the European country that has had one of the largest outflows of people (relative to size of population) during the 1990s – Albania. The size of these flows is difficult to determine exactly, but according to estimates provided by the Greek Ministry of Foreign Affairs, Albanian emigration has increased steadily since 1991 to the point where nearly 700,000 Albanians were estimated to be living abroad (not only in Greece) in 1998, representing about 20% of the population.

The data analysed in this paper are from two field surveys, one of individuals and the other of firms, carried out in Albania during 1998. These surveys allow us to provide answers to three broad issues. First, we examine why people choose to emigrate, or not to emigrate,

² Estimates of the number of Albanian emigrants in 1998 provided by the Albanian Ministry of Labour are slightly lower, but still in excess of half a million.

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¹ Previous papers on Albanian emigration include Mançellari *et al.* (1996), Meksi (1996), Çuka *et al.* (1999), Papapanagos and Sanfey (1998), and Mançellari *et al.* (1999).

whether they intend to emigrate in the future, and what determines their choice of destination. Second, we assess the overall experience of emigrants abroad - what types of jobs they had, whether they worked legally or illegally, whether they were treated in a friendly or unfriendly way, and whether they acquired useful skills and experience. Third, we analyse the extent to which remittances from emigrants are channelled into investment rather than consumption, and whether a spell of emigration is perceived by firms as an advantage on return to the domestic job market.

Our main findings are as follows: emigration pressures are likely to remain very strong in Albania for the foreseeable future, driven mostly by economic forces. In general, emigrants have had to work illegally and accept low-pay, low-skill jobs abroad. However, most were treated relatively neutrally or better abroad, and feel they benefited from the experience. Perhaps most significantly, our surveys (both individual- and firm-level) provide evidence that emigration abroad is an advantage for finding a job or establishing a business back home, explaining the continuing desire of Albanians to emigrate abroad temporarily, even though domestic wages and job opportunities have increased at home.

2. The Data

The data in this paper are based on two questionnaires (see Annex 2): the first was distributed throughout Albania to 1500 individuals, and the second to 200 Albanian firms. Both surveys were carried out during 1998, mostly in the second half of the year. The questionnaires were designed by the authors in consultation with other partners in a research project funded by the European Commission.

The individual survey was carried out in the whole country, and the number of people interviewed in each region corresponded approximately to the population distribution, based

on the latest census figures. The authors were helped by a number of students from the University of Tirana, and by faculty members and students of regional universities and local officials. Interviewers were given written instructions about how to choose people for questioning, and how to conduct the interview. All surveys were carried out face-to-face. Given the difficulties of carrying out surveys in Albania, it was not possible to select people with full randomness, based for example on electoral registers, as such information is either unavailable or unreliable. However, interviewers were asked to select people as randomly as possible, balancing rural and urban areas for example, and to avoid obvious biases, for example by choosing only those who had emigrated. Only one person was interviewed for each household and in some cases where a member of the household was living abroad, the respondent was allowed to answer questions on behalf of the emigrant. Some questionnaires produced implausible or unusable responses, in which case the interview was carried out again, where possible.

In the case of the firm questionnaire, the coverage was less comprehensive than for individuals, with over half of the interviews taking place in the capital, Tirana. Nevertheless, 23 regions (out of 36) were covered to some extent. Many firms were initially reluctant to answer, but this problem was usually overcome by assurances of confidentiality. All of these points should be borne in mind in assessing the extent to which our surveys are representative of the population of individuals and firms as a whole.

The sample of individuals was biased towards males, reflecting in part the fact that representatives of households sometimes responded on behalf of an emigrant abroad, most of whom are males. The majority of respondents were married, and about 90% are either Moslem or Orthodox. Most people in our sample had at least completed secondary education, and nearly half had some experience of either higher education or vocational training.

Interviewees covered a wide variety of occupations and the majority come from the centre of the country, including Tirana.

3. Reasons for Emigration and Future Intentions

The first issue we address is the reasons for emigration or non-emigration. We asked people whether they intended to emigrate some time in the future to live and work. Table A1 indicates a very strong desire in the sample to leave, with around three-quarters saying that they would either "definitely" or "probably" emigrate.³ This strength of this desire may be surprising given that the sample was carried out at a time when Albania was making a good recovery from the traumatic events of 1997. It suggests that short-term economic growth does little to reduce the desire to leave, and that the pressure of emigration from Albania is unlikely to abate in the near future, if these results are representative of the population as a whole.⁴

We then asked people whether they had emigrated at any time since 1990. Nearly half said that they had done so (or a family member was currently abroad) at least once (see Table A2). For those who said they had never emigrated, we enquired about the main reason for not doing so, and then finished the interview. Table A2 shows that the most important factors behind the decision to stay in Albania were either family reasons, lack of visa, or age. For those who had emigrated, the majority had left more than once, indicating the temporary nature of much of the Albanian emigration, and for most, economic reasons were cited as

³ A cross-country survey in 1992 by Eurobarometer that included the same question showed a similar pattern for Albania, far in excess of almost all other countries (see Papapanagos and Sanfey, 1998).

⁴ This conclusion needs to be qualified on two grounds. First, it is possible that willingness to respond to a questionnaire of this type is correlated with intention to emigrate, so that the results overestimate the desire to leave among the population as a whole. Second, stated intentions are only imperfectly correlated at best with subsequent behaviour (for a discussion of this issue, see Manski, 1990).

being the driving force. The choice of country was largely determined by easy access and the prospect of high financial returns relative to Albania, where income per capita is less than US\$1,000 per year. We asked where people went each year, and summing these up across the 1990s indicates the popularity of Greece and Italy as destinations, with about 85% choosing one of the two.

4. Experience Abroad

We turn now to the experience of emigrants abroad first-time, summarised in Table A3. The majority of emigrants who went abroad were illegal in the destination country, and slightly more than half had part-time, rather than full-time jobs. About two-thirds of these were in unskilled jobs, and emigrants worked in a variety of sectors, with some concentration in services, construction and agriculture. With regard to the way emigrants perceived they were treated, very few reported unfriendly treatment from the host population, although about one-in-four claimed that their treatment at the hands of authorities was unfriendly. The latter may reflect in part the illegal status of many emigrants.

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⁵ The numbers reporting that their status abroad was legal appear high relative to other sources. For example, Droukas (1998) notes that very few Albanians had stay and work permits in Greece between 1991 and the first half of 1997. However, in the first half of 1998, undocumented immigrants in Greece were allowed to apply for regularisation and it is estimated that more than two-thirds of illegal Albanians did so. Also, the proportion of legal Albanians in other countries is probably much higher – the Albanian Ministry of Labour estimated that 62% of Albanians in Italy were legal at the start of 1997. It is also likely that some of those answering on behalf of relatives may have reported their status as legal for fear of discovery and retribution (despite guarantees of confidentiality).

⁶ The estimate of people in "skilled" jobs may be overstated and should be treated with caution. Fakiolas (1999, p.219) reports that in Greece, "almost all undocumented immigrants ... are employed in unskilled jobs."

⁷ For an interesting discussion of an autobiographical account of an Albanian migrant, see King *et al.* (1998).

The picture that emerges from the survey, of Albanians having to take low-skill, low-paid jobs and worrying about being deported, may not appear very appealing. Nevertheless, when interviewees were asked whether their overall experience of emigration was positive, negative, or neutral, a majority declared that it has been positive, with less than 10% reporting an overall negative experience. A majority also claimed to have obtained useful professional experience, contradicting the impression that all jobs for Albanian emigrants were dead-end ones, with no professional value.

We saw earlier that the principal motivation behind emigration from Albania was economic; job opportunities during the transition in Albania have been very scarce (see Mançellari *et al.*, 1999), and wages available in adjacent countries such as Greece and Italy far exceed those in Albania. Remittance flows during the period are conservatively estimated at 15-20% of GDP (see IMF, 1997) and constitute a major source of foreign revenue for the country. To date however, there is little or no information about the extent to which these remittances are used for investment rather than consumption purposes, or more generally, whether a period of emigration is beneficial for job-hunting or business establishment at home. These are the issues to which we now turn.

5. Use of Income Earned Abroad

Interviewees were asked how they allocated the income they earned abroad among consumption, investment, remittances, and other destinations. Table A4 shows that nearly half of all income earned from those who went abroad for the first time was sent back to Albania as cash remittances, while about 37% was consumed abroad. Most of the rest was either sent back in-kind or saved abroad. Of the money sent back about half was used for consumption

goods, while the rest was either saved or invested in a variety of sources, including property and financial institutions.

Another interesting finding from the fieldwork is that emigrants overwhelmingly used unofficial and informal markets rather than the official banking sector to send their remittances. Of those who emigrated for the first time, more than 96% of remittances were sent by the former method. Taken together, these results point to an important role for the Albanian government, first in directing remittances towards the productive sector, rather than financing the consumption of imports, and second, in pushing ahead with urgent reforms in the mainly state-owned banking sector. These issues are discussed further below.

Although the proportion of remittances invested in productive activities appears to be modest, the results from the firm survey provide a better understanding of the importance of remittances for job creation, and more generally of the value of emigration for Albania. Some information on the regional breakdown of the interviewed firms, and the type of ownership, is given in Table A5. In about two-thirds of cases, we interviewed the owner of the firm, and in the remainder, a manager answered the questions. The majority of the firms were small (less than 30 employees). Table A6 demonstrates that among all firms (including those where the owner had never emigrated) remittances contribute about 17% to the establishment of businesses. Coincidentally, this result is consistent with a previous survey of small businesses in Albania in 1995 (see Albanian Centre for Economic Research, 1995), and testifies to the important role of this source of finance for job creation in Albania.

6. Emigration and Job Creation: Further Evidence

The previous section has provided ample evidence of the importance of emigration flows in Albania. Given the temporary nature of Albanian emigration, in this section we investigate the extent to which experience abroad assists an emigrant in finding a job or setting up a business when he or she returns to Albania.

This question is explored in Papapanagos and Sanfey (1999) in a theoretical model of temporary emigration. The model uses a dynamic framework to analyse the search choice facing an unemployed worker, namely whether to remain at home and search for a job, or to go abroad for a period, and then return to look for a job. Clearly, the costs of emigration will be one of the key variables affecting this decision, along with other conventional determinants of migration flows such as relative wages and unemployment rates at home and abroad (see, for example, Harris and Todaro, 1970).

In traditional models of migration, the pressure to migrate is intensified by declining wages or job opportunities at home relative to those available elsewhere. However, Papapanagos and Sanfey (1999) show that this result may not necessarily hold in a model of temporary migration, if a period abroad *enhances* the chances of finding a job on return. The intuition is as follows. If it is the case that experience abroad increases the probability of employment at home, then an increase in job opportunities or wages at home increases the long-term value of a period of emigration, and hence may increase the proportion of unemployed who will choose to emigrate.

Does a short period of emigration abroad enhance the job prospects of Albanians on return, either because of new skills and experience or through savings that can be used to generate small businesses? To address this question, we first asked firm owners (or managers) whether they perceive a previous period of emigration of a job candidate as an advantage when they are choosing whom to hire. Table A7 shows that the results split almost equally between those answering yes and those who said no. However, when we asked who would have a better chance to find a job in Albania (other things being equal) – someone who has experience of living abroad or someone who has not, far more chose the former over the latter

(although 55% said they would have an equal chance). Most significantly, the responses to the question, "who has a better chance to establish a firm at home?" show that a clear majority believe that an emigrant has a better chance to establish a business than a non-emigrant does.

7. Policy Implications

The results of this paper have shed light on a number of features of Albanian emigration during the 1990s. Emigration has been an important factor in Albania's transition to a market economy, and our results suggest that the desire to emigrate is likely to remain significant among large parts of the population for the foreseeable future. Our surveys indicate that even though emigrants are usually forced to accept low-paid, low-skill jobs abroad, the income and experience gained abroad are of great value if and when the emigrant returns home. Emigrants themselves tend to take a positive view of their experience abroad, and the chances of establishing a business or finding a job are enhanced by a spell of work in another country.

These results have implications for policy-makers not only in Albania, but also in other transition economies, most of which desire closer integration with the west. The paper has highlighted the potentially positive role of short-term emigration. Skills and contacts acquired abroad are useful on return, and remittances are a key determinant of business establishment and expansion. Therefore, governments in transition countries may wish to lobby their western counterparts for an easing of visa restrictions. Such a policy could carry considerable benefits for the EU also, for example, by filling labour shortages in certain seasonal sectors where even unskilled labour is sometimes difficult to find, while at the same time easing unemployment pressures in the source country.

While short-term emigration brings clear benefits, long-term emigration can be very costly for a country. The fieldwork shows that emigration in Albania is concentrated among

younger, often highly educated people; i.e. those that countries can least afford to lose. Over the medium term therefore, as prospects for the Albanian economy improve, the Government may wish to explore ways to encourage emigrants to return. One way would be to intensify efforts in the destination countries to contact emigrants and keep them informed of opportunities and developments at home. More generally, governments should aim constantly to improve the business climate by simplifying the tax system, reforming the banking sector, reducing bureaucracy, and eliminating waste and corruption in the public sector. The return of emigrants and the redirection of remittances to productive activities can be greatly facilitated by investment incentives provided through the tax and banking system.

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ANNEX 1: SUMMARY TABLES

TABLE A1: Intention of Albanians to Emigrate Abroad in 1992 and 1998

Emigration Intention in 1992				Emigration Intention in 1998			
	Frequency	%			Frequency	%	
Definitely Not	249	28.6		Definitely Not	249	16.6	
Probably Not	72	8.3		Probably Not	122	8.1	
Probably Yes	218	25.1		Probably Yes	692	46.1	
Definitely Yes	331	38.0		Definitely Yes	432	28.8	

Note: "don't know" and "no answer" are excluded.

Source: Central and Eastern Eurobarometer No.3 (1992) and Albanian Individual Database

(1998).

TABLE A2: Characteristics of Albanian Emigrants

	Freq	%		Freq	%
Emigration	_		Reason Not to Emigrate Abroad	_	
Yes	703	47.0	Health Reason	29	3.9
No	792	53.0	Old/Young Age	122	16.3
			Family Reasons	187	24.9
Reason to Emigrate Abroad			Love Home/Country	110	14.7
Economic	613	86.6	Financial Cost	67	8.9
Political	25	3.5	No Visa	141	18.8
Social	20	2.8	Lose Job	93	12.4
Religion	6	0.8	Lose Social Assist.	1	0.1
Other	44	6.2			
No. of Times of Emigration			Reason Chose Emig. Country		
1	329	46.5	Easy Access	175	24.8
2	214	30.2	Relative/Friends	174	24.6
3	94	13.3	Easier to Find Job	110	15.6
4	31	4.4	High Financial Return	203	28.7
5	18	2.5	High Career Return	19	2.7
6	12	1.7	Other	26	3.7
> 6	10	1.4			
Emigrants' Destination (90-98)					
France	30	1.2			
Germany	118	4.6			
Greece	1449	56.0			
Italy	774	29.9			
FYROM	34	1.3			
Switzerland	68	1.6			
U.K.	20	0.8			
U.S.A.	49	1.9			
Other	47	1.8			

Source: Albanian Individual Database.

TABLE A3: Emigrants' Experience from Emigration Abroad - First-Time

	Freq	%		Freq	%
Emigrant's Status			Emigrant Treated by People		
Legal	272	40.1	Friendly	400	57.2
Illegal	407	59.9	Indifferently	232	33.2
			Unfriendly	67	9.6
Type of Emigrant's Occupation					
Part-Time	370	58.4	Emigrant treated by Authority		
Full-Time	264	41.6	Friendly	209	30.2
			Indifferently	316	45.7
Skill in Emigrant's Occupation			Unfriendly	166	24.0
Skilled	159	25.2			
Unskilled	473	74.8	Overall Experience Abroad		
			Positive	381	54.7
Occupation of Emigrant			Neutral	255	36.6
Agricultural	142	20.3	Negative	61	8.8
Industrial	69	9.9			
Handicraft	42	6.0	Useful Prof. Experience Abroad		
Construction	183	26.2	Yes	371	53.5
Trade	17	2.4	No	323	46.5
Tourism	25	3.6			
Services	221	31.6			

Source: Albanian Individual Database.

TABLE A4: Use of Income Earned from Emigration - First-Time

Use of Income Ab	road			Use of Income Sent Home in Cash				
(N=700)	%			(N=694)	%			
(14-700)	Mean SD			(14-054)	Mean	SD		
Consumed Abroad 37.3		21.61		Consumed by You/Family	52.67	33.99		
Sent Back in Cash	47.02 25.45			Saved in Bank	15.98	26.51		
Sent Back in Kind	7.51 11.49			Invested in Financial-Inst.	7.05	18.60		
Saved Abroad	3.87	11.46		Invested in Com. Business	5.18	17.94		
Invested in Business Abroad	0.15	2.02		Invested in Prod. Business	1.28	9.37		
Invested in Fin-Inst. Abroad	sted in Fin-Inst. Abroad 0.01 0.38			Invested in Agr. Business	0.96	6.34		
Invested in Property Abroad	0.10	0.10 1.36		Invested in Property	7.00	19.69		
Other Activity Home/Abr'd	4.00	11.02		Used in Other Activity	9.89	17.69		

Note: "don't know" and "no answer" are excluded.

Source: Albanian Individual Database.

TABLE A5: Albanian Sample of Firms

	Freq	%		Freq	%
Regional Breakdown of Firms			No of Employees		
Tirana	110	55.0	less than 5	72	36.0
North	14	7.0	6 – 10	42	21.0
Center	50	25.0	11 – 30	60	30.0
South	26	13.0	more than 30	26	13.0
Ownership Type of the Firm					
Pure Albanian	161	80.9			
Foreign	12	6.0			
Joint Venture	26	13.1			

Source: Albanian Firm Database.

TABLE A6: Contribution of Capital Sources for the Establishment of Firms in Albania

(N-100)		%
(N=190)	Mean	SD
Remittances	17.20	33.59
Loan from Albanian Banks	4.73	15.71
Loan from International Banks	1.16	8.13
Loan from Financial Institutions in Albania	0.22	1.70
Loan from Family/Relatives	7.52	18.50
Loan from Friends	8.75	20.31
Own Capital	55.58	40.52
Other Sources	4.83	17.16

Note: "don't know" and "no answer" are excluded.

Source: Albanian Firm Database.

TABLE A7: Employers' Perceptions about Emigration

	Freq	%		Freq	%
Emigration is Advantage to			Better Chance to Establish		
Employ at Home			Firm at Home		
Yes	101	51.0	Emigrant	130	65.7
No	97	49.0	Non Emigrant	6	3.0
			Equal Chance	62	31.3
Better Chance to Find Job at					
Home					
Emigrant	75	37.7			
Non Emigrant	13	6.5			
Equal Chance	111	55.8			

Source: Albanian Firm Database.

ANNEX 2: ALBANIAN INDIVIDUAL AND FIRM QUESTIONNAIRE

EUROPEAN COMMISSION PHARE ACE PROJECT P96-6208-R

JOB CREATION, EMIGRATION AND THE SPEED OF ADJUSTMENT IN ECONOMIES IN TRANSITION

INDIVIDUAL QUESTIONNAIRE FOR ALBANIA

Serial number of questionnaire: Code number of questionnaire: (to be completed later):							
Name of interviewer:							
Date of interview: Date/Month/Year _	//						
Gender: Male Female Family status: Never Married Married Divorced and not ma Widow(er)	Date of birth: Date/Month/Year/						
	Tumber of dependents (apart from children):						
	iving with interviewee: Iot living with interviewee:						
Religion: Tota	al number of years in education (all types):						
Secret/Clerical Pensic Skilled worker House Unskilled worker Studer Self-employed work Unemployed work Unemployed work Unemployed work Usual net average total income (monthly Usual net average unearned income (monthly Usual net average social assistance (monthly Usual net average unemployment benefit (usual net average remittances/other transfer	paid work						
Usual average number of paid hours tha							
Location of main residence: Name of tov	vn/village:						
Region Tirana Size of town/village Smaller than village Village Center Less than 20000 Between 20-50000 More than 100000	Settlement Urban						

Do you intend to emigrate abroad in the future to leave and work? Definitely No □ Probably No □ Probably Yes □ Definitely Yes □	
Have you emigrated abroad since 1990: No \square Yes \square	
If the answer is "No" answer the following question and finish interview. If the answer is "Yes" skip the following question and answer the rest of the questions.	
Which is the main reason for you not to emigrate abroad (tick one):	
Health reasons	
Old/Young age	
Family reasons	
I love home/country	
I could not afford the financial cost \Box	
I could not get a visa	
Lose job/business	
Lose social assistance/benefits	
How many times have you emigrated since 1990?	
In which country and for how long have you emigrated each time?	
Country From (month/year)/_ To (month/year)/_ Town(s)	
Country From (month/year)/_ To (month/year)/_ Town(s)	
Country From (month/year)/_ To (month/year)/_ Town(s)	_
Which was the main reason for you to emigrate abroad (tick one):	
First-time Last-time	
Economic Economic	
Political Political	
Social Social	
Religion related Religion related Religion related	
Other Other	
Which was the main reason for you to go to the country mentioned above (tick one):	
First-time: Last-time:	
Easy access to the country/low cost \Box Easy access to the country/low cost \Box	
Relatives/friends Relatives/friends	
Easier to find job \Box Easier to find job \Box	
Expectations for higher financial returns \Box Expectations for higher financial returns \Box	
Expectations for higher career returns \Box Expectations for higher career returns \Box	
Other Other	
Status, type and skill of main occupation abroad:	
First- Legal \square Illegal \square Part-time \square Full-time \square Skilled \square Unskilled \square]
time:	
Last-time: Legal \square Illegal \square Part-time \square Full-time \square Skilled \square Unskilled \square]

Description of your main occupate First time: Last time:			<u>, </u>	
In which sector your main occupa	tion was abroad	(tick one):		
First time Last-time				
Agricultural Agricultura	al \Box			
Industrial Industrial				
Handicraft Handicraft				
Construction Constructio				
Trade Trade				
Tourism Tourism				
Services Services				
Services - Services				
Usual Income earned abroad (more Usual net average total income (more Usual net average earned income - versual net average unearned income Usual net average social benefits (more Usual net average social benefits (more usual net average social benefits)	nthly): vage (monthly): (monthly):	First-time	Last-time	
Average number of hours that you	ı worked abroad	l (weekly): First-	time Last-time	
Total net income earned abroad f	rom emigrating:	First-time	Last-time	
What percentage of your total inc	ome earned abro			
		First-tir		
Consumed abroad		%	%	
Send back in Albania in cash		%	%	
Send back in Albania in Kind (good	s, machinery etc.		%	
Saved in a bank abroad		%	%	
Invested in businesses abroad		%	%	
Invested in financial institutions abr	oad	%	%	
Invested in properties abroad		%	%	
Other		%	%	
The sum should be equal to		100 %	100 %	
Which way did you use mainly to	send income ear	ned abroad in A	lbania	
First-time	Last-time			
Official/banking system	Official/bank	ing system		
Unofficial/informal market □	Unofficial/inf	formal market		
What percentage of the income th			ash has been (approximat Last-time	e amount):
Consumed by you/family in Albania		%	%	
Saved in a bank in Albania	_	70	⁷⁰ %	
Invested in financial institutions in A	- Ilhania	%	70	
	Albania _	%	%	
Invested in commercial businesses in		%	%	
Invested in production businesses in		%	%	
Invested in agricultural businesses in		%	%	
Invested in properties in Albania	-	%	%	
Other	-	%	%	
The sum should be equal to	1	100 %	100 %	

What percentage of the income that you send back in Albania in kind has been used for (approximate amount):

						Fir	st-time	Las	st-time
Consumption	n by yo	ou/fai	mily in A	lbania			%		_ %
Trade in Alb	ania						%		_ %
Investment in	n comi	nerci	al busine	esses in	Albania		%		%
Investment in							 %		%
Investment in	•						%		%
Other	ii agiic	unun	ai oasiiic	3303 111	Tilouina		^{/0} %		⁷⁰ %
The sum she	auld b	0.001	al to			100	_ ′º) %	100	
The sum sin	ouiu b	e eqi	เลา เบ			100	/ /0	100	/ /0
How people	in ger	ieral	treated	von wł	nen von v	vere al	road?		
First-	Frier				ferently		Unfriend	1137	
time:	1 1101	lury		man	icicitiy		Ciliticila	пу	
	Erior	ر ال		Indif	forantly		Unfriand	11,,	
Last-time:	Frier	luly		man	ferently		Unfriend	пу	
How the out	thoriti	oc in	gonoral	trooto	d von wh	on vou	was abroad	9	
First-	Frier				ferently		Unfriend		
	1,1161	lury		man	rerentity		Omnend	пу	
time:	Eni en	.11		T., 4:6			I I., £:	11	
Last-time:	Frier	ary		man	ferently		Unfriend	пу	
Is the even	11		aa that r	ou bod	l ahwaad.				
Is the overa First-	n expe Posit						Negative		
	Posit	ive		Neut	rai		Negative	;	
time:	ъ :			NT 4	1		NT .:		
Last-time:	Posit	ıve		Neut	rai		Negative	;	
Is the nucleo	ag i ono	Lovm	a vi anaa 1	hat wa	u had ah		anful for war	f	tuno nlono?
_		і ехр	erience i		u nau ad	road u	seful for you	r Iui	ture plans:
First-	No			Yes					
time:				T 7					
Last-time:	No			Yes					
D'I	1 10 1		, .		 1.				
Did you esta		_	y busine		_	abroa	ıa:		
First-	No			Yes					
time:									
Last-time:	No			Yes					
D'I									
Did you esta			sociai rei			aa:			
First-	No			Yes					
time:									
Last-time:	No			Yes					
**				•				10	
-	_		s from e	_	_	ad bee	n materialize	ed?	
First-	No			Yes	Ш				
time:		_							
Last-time:	No			Yes					
		_				_	aa		_
						chma	affected you	r pr	references to emigrate to Greece
relative to o	ther c	ount	ries: No) [Yes \square				

QUESTIONNAIRE FOR OWNERS OF FIRMS/BUSINESSES IN ALBANIA

Code number of questionnaire (to	•
Name of interviewer:	
Date of interview: Date/Month/Yea	ar//
Gender: Male Female Married Divorced and Widow(er)	
Number of children: Living with interviewee: Not living with interviewee:	Number of dependents (apart from children): Living with interviewee: Not living with interviewee:
<u> </u>	Total number of years in education (all types):
_	Name of the firm/business:
	lished: Date/Month/Year/
Region Size of town/village Tirana Smaller than village	□ Urban □ □ Rural □ □
Type of ownership of the firm: Pure Albanian □ Foreign □	Type of the main activity of the firm: Production Commercial
Joint venture Number of people employed in the	Financial c firm/business when it was established:
Number of people currently emplo	
Number of males/females currentl	ly employed in the firm/business: Males Females
Number of family members/relative Have you emigrated abroad since	ves currently employed in the firm/business: 1990: No □ Yes □

Do you intend to emigrate abroad in the future Definitely No □ Probably No □ Probably	to leave and work Yes □ Definitel			
What is the percentage contribution of each of to the expansion of the firm/business (approximately approximately		tal sources for t	he establisl	hment and
	Establishment	Expansion		
Remittances from abroad	%	%		
Loan from bank(s) in Albania	%	%		
Loan from International bank/institution	%	%		
Loan from private financial institution in Albania	%	%		
Loan from family/relative	%	%		
Loan from friend	%	% %		
Own capital	%	%		
Other	/0	/0		
The sum should be equal to	100 %	100 %		
Number of people currently employed in the f Number of males/females currently employed in 1990: Males Females		_		
When you are considering to employ someone he/she has emigrated abroad in the past? No of the control of the co	☐ Yes □		ceive as ad	Ivantage il
Other things being equal who has a better chance Someone who has emigrated abroad Someone who has not emigrated abroad Both have more or less equal chance	ce to establish a n	ew firm/busines	s in Albani	a:
If your answer to the question "Have you em here. If your answer was "Yes" answer the follower.	0	nce 1990 was '	'No" finish	interview
How many times have you emigrated since 1990 In which country and for who long have you em		า		
·	O		Town(a)	
Country From (month/year)/ Country From (month/year)/			Town(s) Town(s)	
	•		Town(s)	
			Town(s)	
· · · · · · · · · · · · · · · · · · ·	To (month/y	,		
	To (month/y To (month/y		Town(s) Town(s)	
	To (month/y		Town(s)	
Country From (month/year)/_ Country From (month/year)/_	•		Town(s)	
Country From (month/year) // Country From (month/year) //	•		Town(s)	
	•		Town(s)	
C(To (month/y		Town(s)	
Country From (month/year) /_/	To (month/y		Town(s)	

Which is the main reason for you to emigrate abroad:

First-time Economic Political Social Religion relat Other	eed 🗆			Last-time Economic Political Social Religion related Other				
Status, type			-				** 1.11 1	
First- time:	Legal		Part-time	☐ Full-time	☐ Skil	led	Unskilled	
	Legal		Part-time	□ Full-time	□ Skil	led \square	Unskilled	
Description of First time:		_		no more than five	words):			
In which sec	tor your r	nain occupat	tion was abro	oad (tick one):				
First time		Last-time						
Agricultural		Agricultura	1 🗆					
Industrial		Industrial						
Handicraft		Handicraft						
Construction		Construction	on \square					
Trade		Trade						
Tourism		Tourism						
Services		Services						
To what exestablishment Establishment	t and for	the expansion			siness a	ctivity a	abroad help	ed in the
	-	-		of the following f d for the expansi		•	-	while you
	_			Establishment		Expansio		
Know how				%		%		
Remittances				%	_	%		
Acquaintance	s			%	_	%		
The sum show		ual to		100 %]	100 %		
Type of Firn Privatized New	1:							