

KENT BUSINESS SCHOOL

Director: Professor Martin Meyer
School Web Site: <http://www.kent.ac.uk/kbs/>

PLEASE NOTE - IT IS ULTIMATELY YOUR RESPONSIBILITY TO ENSURE THAT YOU ARE REGISTERED FOR THE CORRECT MODULES FOR YOUR PROGRAMME.

Please refer to the on-line Module Catalogue for full details of all modules
<http://www.kent.ac.uk/studying/modulecatalogue/>

ACCOUNTING & FINANCE

Students take **240 Credits**. **120 Credits** must be taken at each Stage and **60 Credits** must be taken in each teaching period.

Stage 2 - students take the following compulsory modules (120 Credits):

- AC506** Financial Accounting II (30 Credits, Level H)
- AC508** Principles of Finance (30 Credits, Level H)
- AC520** Management Accounting I (30 Credits, Level H)
- CB547** Strategic Management (30 Credits, Level H)

Stage 3 – students take 60, 90 or 120 Credits from the following:

- AC501** Social Responsibility Accounting (30 Credits, Level H) *prerequisites: for Accounting students AC300, AC520, EC302 or EC304, for BBA students CB675, EC313, CB677. Not running 2013/2014*
- AC502** Business Finance (30 Credits, Level H) *prerequisite AC508*
- AC504** Auditing (30 Credits, Level H) *prerequisite AC506*
- AC507** Management Accounting II (30 Credits, Level H) *prerequisite AC520*
- CB513** Taxation with Ethics (30 Credits, Level H) *prerequisite AC506*
- CB611** Futures and Options Markets (30 Credits, Level H) *prerequisite AC508*
- CB617** Financial Statement Analysis (30 Credits, Level H) *prerequisite AC506*

Students must choose remaining credits at the appropriate Level for their final year. Normally, optional modules will be at Level H and Level I. For example, for students with a prior knowledge of a foreign language the appropriate Level for an optional module in that language is Level I. Students who, exceptionally, want to take a final year option at Level C must obtain the permission of the Director of Studies.

Students may not take the module **CO327 Web Applications**.

PROFESSIONAL EXAMINATIONS

This degree qualifies students for exemptions from some examinations of the Institute of Chartered Accountants in England and Wales, the Association of Chartered Certified Accountants and the Chartered Institute of Management Accountants provided specific requirements are satisfied. For further information students should consult the Director of Studies.
Exemptions are subject to review on a regular basis.

ACCOUNTING & FINANCE WITH COMPUTING

Students take **240 Credits**. **120 Credits** must be taken at each Stage and **60 Credits** must be taken in each teaching period (see note 1):

Stages 2 and 3 - students take the following compulsory modules over the two years:

- AC506** Financial Accounting II (30 Credits, Level H)
- AC508** Principles of Finance (30 Credits, Level H)
- AC520** Management Accounting I (30 Credits, Level H)
- CB547** Strategic Management (30 Credits, Level H)

Plus 30 Credits from Computing in Stage 2 (one 15 Credit module in each of Autumn and Spring terms).
and 30 Credits from Computing in Stage 3 (one 15 Credit module in each of Autumn and Spring terms)
See note 2 below relating to Computing modules

plus 60 Credits from the following:

- AC501** Social Responsibility Accounting (30 Credits, Level H) *prerequisites: for Accounting students AC300, AC520, EC302 or EC304, for BBA students CB675, EC313, CB677. Not running 2013/2014*
- AC502** Business Finance (30 Credits, Level H) *prerequisite AC508*
- AC504** Auditing (30 Credits, Level H) *prerequisite AC506*
- AC507** Management Accounting II (30 Credits, Level H) *prerequisite AC520*
- CB513** Taxation with Ethics (30 Credits, Level H) *prerequisite AC506*
- CB611** Futures and Options Markets (30 Credits, Level H) *prerequisite AC508*
- CB617** Financial Statement Analysis (30 Credits, Level H) *prerequisite AC506*

Notes

1. In deciding which of the compulsory Accounting & Finance modules ([AC506](#), [AC508](#), [AC520](#), and [CB547](#)) to take at Stage 2, students should take care to ensure that they will satisfy the prerequisites for any optional Accounting & Finance modules they wish to take at Stage 3.
2. For computing modules see the Applied Computing section of this handbook. Students should take note of the recommended modules and must comply with the prerequisites which determine the combinations of modules that are allowable. Students are required to achieve a pass standard in these modules in order to be permitted to proceed to Stage 3 of the programme. Students who fail these modules will be required to amend their degree registration and will no longer be eligible for a degree 'with Computing'.

PROFESSIONAL EXAMINATIONS

This degree qualifies students for exemptions from some examinations of the Institute of Chartered Accountants in England and Wales, the Association of Chartered Certified Accountants and the Chartered Institute of Management Accountants provided specific requirements are satisfied. For further information students should consult the Director of Studies.

Exemptions are subject to review on a regular basis.

JOINT ACCOUNTING & FINANCE DEGREES

Students take **240 Credits** at Kent. **120 Credits** must be taken at each of Stages 2 and 3 and **60 Credits** in each teaching period.

Students may choose to register for Accounting & Finance and another subject for a joint honours degree. Approval must be sought from the Directors of Studies of both Schools and advice should be obtained on the required modules.

The following **90 Credits** are compulsory:

- [AC506](#) Financial Accounting II (30 Credits, Level H)
- [AC508](#) Principles of Finance (30 Credits, Level H)
- [AC520](#) Management Accounting I (30 Credits, Level H)

These modules may be taken at Stage 2 or 3 as necessary to satisfy prerequisites for the optional modules listed below.

- [AC501](#) Social Responsibility Accounting (30 Credits, Level H) *prerequisites: for Accounting students [AC300](#), [AC520](#), [EC302](#) or [EC304](#), for BBA students [CB675](#), [EC313](#), [CB677](#). Not running 2013/2014*
- [AC502](#) Business Finance (30 Credits, Level H) *prerequisite [AC508](#)*
- [AC504](#) Auditing (30 Credits, Level H) *prerequisite [AC506](#)*
- [AC507](#) Management Accounting II (30 Credits, Level H) *prerequisite [AC520](#)*
- [CB513](#) Taxation with Ethics (30 Credits, Level H) *prerequisite [AC506](#)*
- [CB547](#) Strategic Management (30 Credits, Level H)
- [CB611](#) Futures and Options Markets (30 Credits, Level H) *prerequisite [AC508](#)*
- [CB617](#) Financial Statement Analysis (30 Credits, Level H) *prerequisite [AC506](#)*

Students may not take [CO327 Web Applications](#).

PROFESSIONAL EXAMINATIONS

This degree qualifies students for exemptions from some examinations of the Institute of Chartered Accountants in England and Wales, the Association of Chartered Certified Accountants, the Chartered Institute of Management Accountants and the Chartered Institute of Public Finance and Accountancy provided specific requirements are satisfied. For further information students should consult the Director of Studies. Exemptions are subject to review on a regular basis.

ACCOUNTING & FINANCE AND BUSINESS ADMINISTRATION

Students take **240 Credits**. **120 Credits** must be taken at each Stage and **60 Credits** in each teaching period.

Students take the following modules over Stages 2 and 3:

Stage 2

- [AC506](#) Financial Accounting (30 Credits, Level H)
- [CB514](#) Operations Management (Autumn) (15 Credits, Level H)
- *[CB676](#) Strategy Analysis and Tools (Spring) (15 Credits, Level I)
- [CB681](#) Managing Human Resources in Contemporary Organisations (15 credits, Level I) (Spring) *prerequisite [CB312](#) or [CB302](#)*
- [CB683](#) Marketing Strategy (Autumn) (15 Credits, Level H) *prerequisite [CB680](#)*

It is recommended that [AC508 Principles of Finance](#) is taken at Stage 2

plus 30 Credits (if [AC508](#) is not taken at Stage 2) from the Accounting or BBA Options Lists.

* compensation and condonement not available

Stage 3

- AC508 Principles of Finance (30 Credits, Level H) if not taken in Stage 2
 - AC520 Management Accounting I (30 Credits, Level H)
 - CB520 Service Management (Spring) (15 Credits, Level H)
 - CB679 Corporate and Business Strategy (Autumn) (15 Credits, Level H) Stage 3 only *prerequisite* CB676
 - CB684 Strategic Human Resource Management (Autumn) (15 Credits, Level H) *prerequisite* CB681
- plus 15 (or 45 further Credits)**, normally chosen from the Accounting or BBA Options Lists

PROFESSIONAL EXAMINATIONS

This degree qualifies students for exemptions from some examinations of the Institute of Chartered Accountants in England and Wales, the Association of Chartered Certified Accountants, the Chartered Institute of Management Accountants and the Chartered Institute of Public Finance and Accountancy provided specific requirements are satisfied. For further information students should consult the Director of Studies. Exemptions are subject to review on a regular basis.

ACCOUNTING & FINANCE AND ECONOMICS

Students take **240 Credits**. **120 Credits** must be taken at each Stage and **60 Credits** in each teaching period.

Stage 2 and 3

Students take the following compulsory modules over the two years (150 Credits):

- AC506 Financial Accounting II (30 Credits, Level H)
 - AC508 Principles of Finance (30 Credits, Level H)
 - AC520 Management Accounting I (30 Credits, Level H)
 - EC500 Microeconomics (30 Credits, Level I) Stage 2
 - EC502 Macroeconomics (30 Credits, Level I) Stage 2
- plus a minimum of 30 Credits** and a **maximum of 90 Credits** chosen from the Economics Options List below. Apart from EC511, Economics Optional modules **may only be taken in Stage 3**. Remaining Credits **up to a maximum of 60** to be taken from the following list:
- AC501 Social Responsibility Accounting (30 Credits, Level H) *prerequisites: for Accounting students AC300, AC520, EC302 or EC304, for BBA students CB675, EC313, CB677. Not running 2013/2014*
 - AC502 Business Finance (30 Credits, Level H) *prerequisite AC508*
 - AC504 Auditing (30 Credits, Level H) *prerequisite AC506*
 - AC507 Management Accounting II (30 Credits, Level H) *prerequisite AC520*
 - CB513 Taxation with Ethics (30 Credits, Level H) *prerequisite AC506*
 - CB547 Strategic Management (30 Credits, Level H)
 - CB611 Futures and Options Markets (30 Credits, Level H) *prerequisite AC508*
 - CB617 Financial Statement Analysis (30 Credits, Level H) *prerequisite AC506*
 - LW502 Business Law (30 Credits, Level I)

Economics Option List

- EC511 Quantitative Economics (30 Credits, Level I) (Autumn and Spring) *If not taken in Stage 2, prerequisites EC302/EC304, EC305/EC306 and EC309*
- EC531 Policy Analysis (15 Credits, Level I) (Autumn) *prerequisites EC302/EC304, EC305/EC306 and EC309*
- EC532 Environmental Economics, Institutions and Policy (15 Credits, Level I) (Autumn) *prerequisites EC302/EC304, EC305/EC306 and EC309*
- EC533 The Public Sector (15 Credits, Level I) (Spring) *prerequisites EC302/EC304, EC305/EC306 and EC309*
- EC534 Financial Analysis (15 Credits, Level I) (Spring) *prerequisites EC302/EC304, EC305/EC306 and EC309*
- EC540 Development Economics (15 Credits, Level H) (Autumn) *prerequisites EC500 and EC502*
- EC541 Dissertation (30 Credits, Level H) (Autumn and Spring) *prerequisites EC511 and either EC500 or EC502. EC564 and EC565 cannot be taken with this module.*
- EC542 Econometrics 1: An Introduction to Modern Econometrics using Stata (15 Credits, Level H) (Autumn) *prerequisite EC511*
- EC543 Econometrics 2: Topics in Time Series (15 Credits, Level H) (Spring) *prerequisites EC511 and EC542*
- EC544 Economic Integration in the EU (15 Credits, Level H) (Spring) *prerequisites EC500 and EC502*
- EC545 Education, Skills and the Labour Market (15 Credits, Level H) (Autumn) *prerequisite EC500*
- EC546 Games for Economics and Business (15 Credits, Level H) (Spring) *prerequisite EC500*
- EC547 Industrial Economics (15 Credits, Level H) (Autumn) *prerequisite EC500*
- EC548 International Finance (15 Credits, Level H) (Spring) *prerequisite EC502*
- EC549 International Trade (15 Credits, Level H) (Autumn) *prerequisite EC500*
- EC550 Monetary Economics (15 Credits, Level H) (Autumn) *prerequisite EC502*
- EC553 Public Economics (15 Credits, Level H) (Spring) *prerequisite EC500*
- EC562 Economics of Finance 1: Financial Markets (15 Credits, Level H) (Autumn) *prerequisites EC500, EC502 and EC534*
- EC563 Economics of Finance 2: Asset Pricing (15 Credits, Level H) (Spring) *prerequisites EC500 and EC502*
- EC564 Applied Economics Project (15 Credits, Level H) (Autumn) *prerequisite EC511. EC541 cannot be taken with this module.*

- EC565** Extended Economics Essay (15 Credits, Level H) (Spring) *prerequisites* [EC500](#) or [EC502](#). [EC541](#) cannot be taken with this module.
- EC567** Economics of Gender, Children and Family (15 Credits, Level H) (Spring) *prerequisites* [EC305/EC306](#) and [EC500](#)
- EC568** World Economic and Financial History: From the 19th Century to the Present (15 Credits, Level H) (Autumn) *prerequisites* [EC502](#) and [EC511](#)
- EC569** Economic Growth (15 Credits, Level H) (Spring) *prerequisites* [EC502](#) and [EC511](#)
- EC570** Microeconomics of Development (15 Credits, Level H) (Spring) *prerequisites* [EC500](#) and [EC511](#)

PROFESSIONAL EXAMINATIONS

This degree qualifies students for exemptions from some examinations of the Institute of Chartered Accountants in England and Wales, the Association of Chartered Certified Accountants, the Chartered Institute of Management Accountants and the Chartered Institute of Public Finance and Accountancy provided specific requirements are satisfied. For further information students should consult the Director of Studies. Exemptions are subject to review on a regular basis.

BACHELOR OF BUSINESS ADMINISTRATION – BBA

The Director of Studies for BBA and International Business may allow modules to be taken in a different Stage because of timetable clashes or for academic reasons. The Director of Studies may also make appropriate additional requirements regarding the content of Stages 2 and 3 and the sequencing of modules for those students transferring into BBA, who have not taken the relevant combination of Stage 1 modules.

Students must take **240 Credits** across stages 2 and 3. **120 Credits** must be taken at each Stage and **60 Credits** in each teaching period:

Stage 2 – students take the following compulsory modules (90 Credits):

- CB514** Operations Management (15 Credits, Level H) (Autumn)
- *CB676** Strategy Analysis and Tools (15 Credits, Level I) (Spring)
- CB677** Accounting for Management Control and Decision Making (15 Credits, Level I) (Autumn)
prerequisite [CB675](#)
- CB681** Managing Human Resources in Contemporary Organisations (15 Credits, Level I) (Spring)
prerequisite [CB302](#) or [CB312](#)
- CB682** Managing People (15 Credits, Level I) (Autumn) *prerequisite* [CB312](#) or [CB302](#)
- CB683** Marketing Strategy (15 Credits, Level H) (Autumn) *prerequisite* [CB680](#)

plus 30 Credits (Level I or H) in the **Spring term** from the following:

- CB545** Marketing Research (15 Credits, Level H) (Spring) *prerequisites* [CB680](#) and [CB683](#)
- CB546** Marketing Communications (15 Credits, Level H) (Spring) *prerequisites* [CB680](#) and [CB683](#)
- CB602** E-Marketing (15 Credits, Level H) (Spring) *prerequisites* [CB680](#) and [CB683](#)
- CB613** Enterprise (15 Credits, Level H) (Spring)
- CB658** Diversity in Organisations (15 Credits, Level H) (Spring) *prerequisite* [CB682](#)
- CB667** Simulation Modelling (15 Credits, Level H) (Spring)
- CB709** Buyer Behaviour (15 Credits, Level H) (Spring) *prerequisites* [CB680](#) and [CB683](#)
- EC566** Macroeconomics for Business (15 Credits, Level I) (Spring)
- SE584** The Anthropology of Business (15 Credits, Level H) (Spring)

* compensation and condonement not available

Stage 3 – students take the following compulsory modules (60 Credits):

- CB520** Service Management (15 Credits, Level H) (Spring)
- CB678** Contemporary Management Challenges (15 Credits, Level H) (Spring) *prerequisite* [CB312](#) or [CB302](#)
- CB679** Corporate and Business Strategy (15 Credits, Level H) (Autumn) Stage 3 only *prerequisite* [CB676](#)
- CB684** Strategic Human Resource Management (15 Credits, Level H) (Autumn) *prerequisite* [CB681](#)

plus 60 Credits of options (Level I or H) from the BBA options list below.

Students must include at least one module primarily assessed by an individual project report ([CB542](#), [CB544](#), [CB545](#), [CB546](#), [CB587](#), [CB602](#), [CB667](#)). No Level C modules can be taken at Stage 3. At least 30 Credits of the options chosen must be Level H.

Note:

Please note there is restricted space on some of the modules included in the BBA Options list. To ensure that you secure a place on your chosen modules, please submit your module choices by the deadline specified by the Faculty of Social Sciences. Please also note that where there is high demand for a module, spaces will be allocated on a first-come first-served basis.

BBA Options List

- AC501** Social Responsibility Accounting (30 Credits, Level H) *prerequisites: for Accounting students* [AC300](#), [AC520](#), [EC302](#) or [EC304](#), *for BBA students* [CB675](#), [EC313](#), [CB677](#). Not running 2013/2014
- CB500** Employment Relations (30 Credits, Level H) Not running 2013/2014 or 2014/2015
- CB501** International Employment Relations and Human Resource Management (30 credits, Level H)
- CB523** International Business (30 Credits, Level H) *prerequisite* [EC313](#)
- CB542** Business/Management Project (30 Credits, Level H) Stage 3

- CB544 International Marketing (15 Credits, Level H) (Autumn) Stage 3 prerequisites [CB680](#) and [CB683](#)
- CB545 Marketing Research (15 Credits, Level H) (Spring) prerequisites [CB680](#) and [CB683](#)
- CB546 Marketing Communications (15 Credits, Level H) (Spring) prerequisites [CB680](#) and [CB683](#)
- CB587 E-Commerce and Business (15 Credits, Level H) (Autumn)
- CB602 E-Marketing (15 Credits, Level H) (Spring) prerequisites [CB680](#) and [CB683](#)
- CB610 The Psychology of the Workplace (30 Credits, Level H) prerequisite [CB312](#)
- CB612 New Enterprise Startup (15 Credits, Level I) (Autumn)
- CB613 Enterprise (15 Credits, Level H) (Spring)
- CB658 Diversity in Organisations (15 Credits, Level H) (Spring) prerequisite [CB682](#)
- CB667 Simulation Modelling (15 Credits, Level H) (Spring)
- CB709 Buyer Behaviour (15 Credits, Level H) (Spring) prerequisites [CB680](#) and [CB683](#)
- CB710 Entrepreneurial Marketing (15 Credits, Level H) (Autumn) prerequisites [CB680](#) and [CB683](#)
- EC566 Macroeconomics for Business (15 Credits, Level I) (Spring)
- EH510 The Rise of the Modern Corporation (30 Credits, Level H) *Not available 2013/2014*
- SE584 The Anthropology of Business (15 Credits, Level H) (Spring)

In addition honours Business Administration students may choose:

Up to **30 Credits** of Applied Computing modules for which the pre-requisite are met (*see Computing section of this Handbook*)

Or up to **30 Credits** of approved European language modules for which the relevant entry conditions are met (*see languages entry in this Handbook*)

Or up to **30 Credits** of 'wild' modules agreed with the Director of Studies for Business Administration.

BACHELOR OF BUSINESS ADMINISTRATION (MARKETING) – BBA (MARKETING)

Stage 2 Required Modules for Business Administration (Marketing) (120 Credits)

Autumn

- CB682 Managing People (15 Credits, Level I) (Autumn) prerequisite [CB312](#) or [CB302](#)
- CB683 Marketing Strategy (15 Credits, Level H) (Autumn) prerequisite [CB680](#)
- CB677 Accounting for Management Control and Decision Making (15 Credits, Level I) (Autumn) prerequisite [CB675](#)
- CB514 Operations Management (15 Credits, Level H) (Autumn)

Spring

- CB681 Managing Human Resources in Contemporary Organisations (15 Credits, Level I) (Spring)
- *CB676 Strategy Analysis and Tools (15 Credits, Level I) (Spring)
- CB545 Marketing Research (15 Credits, Level H) (Spring) prerequisites [CB680](#) and [CB683](#)
- CB709 Buyer Behaviour (15 Credits, Level H) (Spring) prerequisites [CB680](#) and [CB683](#)

Stage 3 Required Modules for Business Administration (Marketing) (120 Credits)

Autumn

- CB544 International Marketing (15 Credits, Level H) (Autumn) Stage 3 prerequisites [CB680](#) and [CB683](#)
 - CB710 Entrepreneurial Marketing (15 Credits, Level H) (Autumn) prerequisites [CB680](#) and [CB683](#)
- plus **30 Credits** of options (Level I or H) from the BBA options list.

Spring

- CB546 Marketing Communications (15 Credits, Level H) (Spring) prerequisites [CB680](#) and [CB683](#)
 - CB602 E-Marketing (15 Credits, Level H) (Spring) prerequisite [CB680](#) and [CB683](#)
- plus **30 Credits** of options (Level I or H) from the BBA options list.

Students who will be entering Stage 3 in September 2013 should take the following:

Stage 3 required modules (60 Credits):

- CB520 Service Management (15 Credits, Level H) (Spring)
- CB678 Contemporary Management Challenges (15 Credits, Level H) (Spring) prerequisite [CB312](#) or [CB302](#)
- CB679 Corporate and Business Strategy (15 Credits, Level H) (Autumn) Stage 3 only prerequisite [CB676](#)
- CB684 Strategic Human Resource Management (15 Credits, Level H) (Autumn) prerequisite [CB681](#)

Plus 60 Credits from the following:

- CB544 International Marketing (15 Credits, Level H) (Autumn) prerequisites [CB680](#) and [CB683](#)
- CB545 Marketing Research (15 Credits, Level H) (Spring) prerequisites [CB680](#) and [CB683](#)
- CB546 Marketing Communications (15 Credits, Level H) (Spring) prerequisites [CB680](#) and [CB683](#)
- CB602 E-Marketing (15 Credits, Level H) (Spring)
- CB709 Buyer Behaviour (15 Credits, Level H) (Spring) prerequisites [CB680](#) and [CB683](#)
- CB710 Entrepreneurial Marketing (15 Credits, Level H) (Autumn) prerequisites [CB680](#) and [CB683](#)

BACHELOR OF BUSINESS ADMINISTRATION (EUROPEAN MANAGEMENT) –BBA (EUROPEAN MANAGEMENT)

This is a four-year programme. Students will spend the first two years and the final year (Stages 1, 2 and 3) at Kent, and the third year (Stage A) in University study in *LIUC Castellanza*, or *l'Université Jean-Moulin Lyon 3*, or *Philipps-Universität Marburg*, or *Universidad de Oviedo*.

Students entering this degree programme at Stage 2 must normally have taken modules broadly equivalent to Stage 1 of the BBA above, and in respect of the relevant language, demonstrate their competence to study the appropriate Stage 2 modules below.

Stage 2 – students take the following compulsory modules (75 Credits):

- * **CB676** Strategy Analysis and Tools (15 Credits, Level I) (Spring)
 - CB677** Accounting for Management Control and Decision Making (15 Credits, Level I) (Autumn) *prerequisite CB675*
 - CB681** Managing Human Resources in Contemporary Organisations (15 Credits, Level I) (Spring) *prerequisite CB312 or CB302*
 - CB682** Managing People (15 Credits, Level I) (Autumn) *prerequisite CB312 or CB302*
 - CB683** Marketing Strategy (15 Credits, Level H) (Autumn) *prerequisite CB680*
- plus a 15 Credit Spring** option module selected from those listed as available to BBA students at stage 2
plus 30 Credits of the relevant language:
- FR589** Learning French 4 (15 Credits, Level I) (Year Long) *prerequisite FR300 or FR330*
- and**
- FR590** Learning French: Business French I (15 Credits, Level I) (Year Long) *co-requisite FR589*

Note: native or bilingual speakers of French with secondary education in a Francophone country should consult the School of European Languages and Culture for advice about appropriate modules. Such students are not allowed to take language modules that are directed at those with basic language skills. A higher Level language module or an increased number of content modules must be taken instead.

- GE507** Learning German 4 (30 Credits, Level I) *prerequisite GE301 or GE307 passed at a high Level,*
- IT508** Italian: Intermediate (30 Credits, Level I) *prerequisite IT301*
- LS504** Learning Spanish 3B (Intensive Post 'A' Level) (30 Credits, Level I) *prerequisite LS302*

* compensation and condonement not available

Stage A (120 Credits)

To proceed to the third year with study abroad (Stage A) students must pass Stage 2 overall and pass the relevant language module(s). Those not achieving the required standard will be transferred to the three-year BBA degree programme. The arrangements for Stage A vary according to the country and university visited. Briefing about the choice of modules for Stage A will be provided by the relevant Kent Business School country co-ordinator during Stage 2. Details of credit achieved in Stage A may be obtained from the Director of Studies.

Stage 3 – students take the following compulsory modules (60 Credits):

- CB520** Service Management (15 Credits, Level H) (Spring)
- CB678** Contemporary Management Challenges (15 Credits, Level H) (Spring) *prerequisite CB312 or CB302*
- CB679** Corporate and Business Strategy (15 Credits, Level H) (Autumn) Stage 3 only *prerequisite CB676*
- CB684** Strategic Human Resource Management (15 Credits, Level H) (Autumn) *prerequisite CB681*

The remaining 60 credits are to be taken from the BBA Options List with at least 30 Credits of these at Level H. With the permission of the Director of Studies for BBA, students may choose further credits of their relevant language. These may be taken instead of options from the BBA Options List. No Level C modules to be taken at Stage 3.

BACHELOR OF BUSINESS ADMINISTRATION WITH COMPUTING

Stage 2 - students take the following compulsory modules (75 Credits):

- ***CB676** Strategy Analysis and Tools (15 Credits, Level I) (Spring)
 - CB677** Accounting for Management Control and Decision Making (15 Credits, Level I) (Autumn) *prerequisite CB675*
 - CB681** Managing Human Resources in Contemporary Organisations (15 Credits, Level I) (Spring) *prerequisite CB312 or CB302*
 - CB682** Managing People (15 Credits, Level I) (Autumn) *prerequisite CB312 or CB302*
 - CB683** Marketing Strategy (15 Credits, Level I) (Autumn) *prerequisite CB680*
- plus one 15 Credit** spring term option module from those listed as available to BBA students at stage 2
and 30 Credits chosen from the Applied Computing module list (*see Handbook entry for Applied Computing section of this Handbook*)

* compensation and condonement not available

Stage 3 - Students take the following compulsory modules (60 Credits):

- CB520** Service Management (15 Credits, Level H) (Spring)
 - CB678** Contemporary Management Challenges (15 Credits, Level H) (Spring) *prerequisite CB312 or CB302*
 - CB679** Corporate and Business Strategy (15 Credits, Level H) (Autumn) Stage 3 only *prerequisite CB676*
 - CB684** Strategic Human Resource Management (15 Credits, Level H) (Autumn) *prerequisite CB681*
- plus 30 Credits** from the BBA options list, either one 30 Credit module or 2 x 15 Credit modules, one Autumn and one Spring. At least 15 credits must be at Level H.

plus 30 Credits chosen from the Applied Computing module list (see separate entry for Applied Computing)

The requirement that at least one BBA module primarily assessed by project must be included in module choices can be met by BBA with Computing Students with a business or management related Applied Computing module assessed by a project such as [CO689 Information Systems Study](#). Agreement of the BBA Director of Studies must be sought.

Students are required to pass the Stage 2 Computing papers in order to be permitted to proceed to the later Stage(s) of this degree. If they do not they will be required to amend their degree registration by dropping 'with Computing' from their degree title.

JOINT HONOURS DEGREES INVOLVING BUSINESS ADMINISTRATION

Note:

Where there is a specific rubric for a joint honours degree involving Business Administration, this has priority over these rules. There are joint honours degrees combining Business Administration and Accounting & Finance, Computer Science, Computing, Economics (the joint degree is called Business and Economics), European Management Science, French, German, Italian, Law, Management Science (the joint degree is called Business Analytics), Philosophy, Politics and Spanish. In all cases except Politics, it is the other board of studies or School that is the lead board/School.

Stages 2 and 3

Students take **120 Credits** in each year, of which at least **90 Credits** and no more than **150 Credits** must be from each of the two subjects to be combined. In a joint honours degree involving Business Administration no more than 30 Credits may be 'wild'. (This is because of the breadth of topics within Business Administration.)

Within the Business Administration part of Stages 2 and 3:

Students taking only **90 Business Administration Credits** must take at least **60 Credits** of BBA compulsory modules.

Those taking **105** or **120 Business Administration Credits** must include at least **75 Credits** of BBA compulsory modules; Students taking **135** or **150 Business Administration Credits** must include at least **90 Credits** of BBA compulsory modules.

Stage 2

Students take **120 Credits** of which at least **60 Credits** are from the BBA compulsory modules, normally:

*[CB676](#) Strategy Analysis and Tools (15 Credits, Level I) (Spring)

[CB677](#) Accounting for Management Control and Decision Making (15 Credits, Level I) (Autumn)
prerequisite [CB675](#)

[CB681](#) Managing Human Resources in Contemporary Organisations (15 Credits, Level I) (Spring)
prerequisite [CB312](#) or [CB302](#)

[CB682](#) Managing People (15 Credits, Level I) (Autumn) *prerequisite* [CB312](#) or [CB302](#)

remaining 60 Credits should be chosen in accordance with the rules for the other subject when taken as part of a joint honours degree.

* compensation and condonement not available

Stage 3

Students take **120 Credits**. Between 30 and 90 Credits must be chosen from the following list of compulsory modules and from the BBA options list.

[CB520](#) Service Management (15 Credits, Level H) (Spring)

[CB678](#) Contemporary Management Challenges (15 Credits, Level H) (Spring) *prerequisite* [CB312](#)

[CB679](#) Corporate and Business Strategy (15 Credits, Level H) (Autumn) Stage 3 only *prerequisite* [CB676](#)

[CB684](#) Strategic Human Resource Management (15 Credits, Level H) (Autumn) *prerequisite* [CB681](#)

remaining Credits should be chosen in accordance with the rules for the other subject when taken as part of a joint honours degree.

KENT BUSINESS SCHOOL DEGREES WITH A YEAR IN INDUSTRY

Canterbury based students on single and joint honours KBS programmes who are registered for three-year degrees may take a four-year degree 'with a year in industry'. The business placement year in industry is taken between Stage 2 and Stage 3. The placement year is known as **Stage S** (S stands for Sandwich year, an alternative name for a business or industrial placement year). The placement must be with an employer, but the reference to "in industry" is intended to cover employers in any service sector as well as in production. Undertaking a four-year degree has to be registered with the relevant funding body as well as the University, and hence has to be arranged as soon as possible. Students wishing to undertake a placement must ensure that they are registered for a sandwich degree within twelve months of their original registration. Failure to adhere to these deadlines may result in a termination of funding. You should also note that government rules currently mean the university has to charge a means-tested contribution to tuition fees for a placement year. The maximum is about half that required for UK or EU students in full-time study. See the university's Student Finance web pages for further details.

It is essential that students contact their funding body to ascertain their eligibility for funding before proceeding with any change of programme. A placement is a formal part of the degree and you will be required to keep a log of your training and work experience during the year. A portfolio of evidence and a related report of a satisfactory standard must be written by the end of the year. You will be visited by a member of staff from the university during your placement year. Your employer will be asked to report on your performance.

The Placement Co-ordinator for the Canterbury based KBS sandwich programmes will be advised by the Kent Business School. The co-ordinator will organise briefings about these degrees to assist you in finding a suitable placement but the search effort is primarily down to you. Failure to obtain a placement will result in you reverting to the corresponding three-year programme. A pass in Stage 2 is a necessary prerequisite for going on placement.

Please ensure you make contact with the Placement Coordinator before starting Stage 2, or as soon after the start of the Autumn Term as possible.

Notes: Separate organisational arrangements apply to the Business Schools degrees taught by KBS at the Medway Campus.

Arrangements have been made so that students will receive additional credits, based on the work done, including the employer's assessment of performance and assessment of the placement report. 30 (15 ECTS) of these additional Credits will be used for classifying their degree and the remaining 90 Credits (45 ECTS) will be recorded on a pass/fail basis. This gives a total of 270 Credits from Stages 2, 3 and S used for degree classification. During the placement year students will be registered for modules [CB698](#) and [CB699](#). Work is done on these during the placement year, and has to be completed by the start of the following academic year.

BA (HONS) INTERNATIONAL BUSINESS

The Director of Studies for BBA and International Business may allow modules to be taken in a different Stage because of timetable clashes or for academic reasons. The DoS may also make appropriate additional requirements about the content of Stages 2 and 3 and the sequencing of modules for those students transferring into International Business who have not taken the relevant combination of Stage 1 modules.

Students must take **240 Credits** across Stages 2 and 3. **120 Credits** must be taken at each Stage and **60 Credits** in each teaching period:

Stage 2 – Students take the following compulsory modules (105 Credits):

- [CB514](#) Operations Management (15 Credits, Level H) (Autumn)
- [CB523](#) International Business (30 Credits, Level H) *prerequisite* [EC313](#)
- [CB673](#) Business in Emerging Markets (15 Credits, Level I) (Spring) *prerequisite* [CB343](#)
- [CB676](#) Strategy Analysis and Tools (15 Credits, Level I) (Spring)
- [CB682](#) Managing People (15 Credits, Level I) (Autumn) *prerequisite* [CB312](#) or [CB302](#)
- [CB683](#) Marketing Strategy (15 Credits, Level H) (Autumn) *prerequisite* [CB680](#)

plus a 15 Credit **Spring** term option (Level C, I or H) from the International Business options list below.

For students wishing to take a language module:

A 30 Credit language module can be taken instead of [CB514 Operations Management](#) in Autumn and an International Business option in Spring.

Stage 3 – students take the following compulsory modules (60 Credits):

- [CB605](#) European Business (30 Credits, Level H)
 - [CB674](#) International Business: A Strategic Perspective (30 Credits, Level H)
- plus 60 Credits** of options (Level I or H) from the International Business Options list below

Out of these 60 Credits at least 30 Credits must be Level H. **No Level C modules can be taken at Stage 3**

For students wishing to take a language module:

30 Credits of language modules can be taken alongside 30 Credits of options from the International Business Options List.

International Business Options List

- [CB313](#) Introduction to Statistics for Business (15 Credits, Level C) (Spring) (Stage 2 Only)
- [CB501](#) International Employment Relations and Human Resource Management (30 Credits, Level H)
- [CB520](#) Service Management (15 Credits, Level H) (Spring)
- [CB542](#) Business Management Project (30 Credits, Level H) (Stage 3 only)
- [CB544](#) International Marketing (15 Credits, Level H) (Autumn) *prerequisites* [CB680](#) and [CB683](#)
- [CB545](#) Marketing Research (15 Credits, Level H) (Spring) *prerequisites* [CB680](#) and [CB683](#)
- [CB602](#) E-Marketing (15 Credits, Level H) (Spring) *prerequisites* [CB680](#) and [CB683](#)
- [CB610](#) The Psychology of the Workplace (30 Credits, Level H) *prerequisite* [CB312](#)
- [CB612](#) New Enterprise Start-Up (15 Credits, Level I) (Autumn)
- [CB613](#) Enterprise (15 Credits, Level H) (Spring)
- [CB677](#) Accounting for Management Control and Decision Making (15 Credits, Level I) (Autumn) *prerequisite* [CB675](#)
- [CB679](#) Corporate and Business Strategy (15 Credits, Level H) (Autumn) Stage 3 only *prerequisite* [CB676](#)

- CB710** Entrepreneurial Marketing (15 Credits, Level H) (Autumn) *prerequisites* [CB680](#) and [CB683](#)
CB681 Management of Human Resources in Contemporary Organisations (15 Credits, Level I) (Spring) *prerequisite* [CB312](#) or [CB302](#)
EC566 Macroeconomics for Business (15 Credits, Level I) (Spring)
PO658 The Rise of China (15 Credits, Level I) (Spring) *Will run in Autumn 2014/2015. Not available to students who have taken or are taking* [PO318](#) *The Rise of China.*
PO559 Ethics in International Relations (15 Credits, Level H) (Autumn)

In addition International Business students may choose up to 30 Credits of 'wild' modules (modules from another programme) by agreement with the Director of Studies for BBA and International Business.

BA (HONS) INTERNATIONAL BUSINESS WITH A YEAR IN EUROPE

This is a four-year programme. Students will spend the first two years and the final year (Stages 1, 2 and 3) at Kent, and the third year (Stage A) in University study in *LIUC Castellanza*, or *l'Université Jean-Moulin Lyon 3*, or *Philipps-Universität Marburg*, or *Universidad de Oviedo*.

Students entering this degree programme at Stage 2 must normally have taken modules broadly equivalent to Stage 1 of International Business, and in respect of the relevant language, must have taken and successfully passed a 30 Credit language module in one of the following: French, German, Italian or Spanish.

Stage 2

Students take **120 Credits**, comprising **90 Credits** from the International Business Core Module list

- CB523** International Business (30 Credits, Level H) *prerequisite* [EC313](#)
CB673 Business in Emerging Markets (15 Credits, Level I) (Spring) *prerequisite* [CB343](#)
CB676 Strategy Analysis and Tools (15 Credits, Level I) (Spring)
CB682 Managing People (15 Credits, Level I) (Autumn) *prerequisite* [CB312](#) or [CB302](#)
CB683 Marketing Strategy (15 Credits, Level H) (Autumn) *prerequisite* [CB680](#)

and **30 Credits** of the relevant language:

- FR589** Learning French 4 (Advanced) (15 Credits, Level I) (Year Long) *prerequisite* [FR300](#) or [FR330](#)
and
FR590 Learning French (Business 1) (15 Credits, Level I) (Year Long) *co-requisite* [FR589](#)

Note: Native or bilingual speakers of French with secondary education in a Francophone country should consult the School of European Languages and Culture for advice about appropriate modules. Such students are not permitted to take language modules that are directed at those with basic language skills. A higher Level language module or an increased number of content modules must be taken instead.

- GE507** Learning German 4 (30 Credits, Level 1) *prerequisite* [GE301](#) or [GE307](#) *passed at a high Level*
IT508 Italian (Intermediate) (30 Credits Level I) *prerequisite* [IT301](#)
LS504 Learning Spanish 3B (Intensive Post 'A' Level) (30 Credits Level I) *prerequisite* [LS302](#)

Stage A (120 Credits)

To proceed to the third year with study abroad (Stage A) students must pass Stage 2 overall and pass the relevant language module(s). Those not achieving the required standard will be transferred to the three-year IB degree programme. The arrangements for Stage A vary according to the country and university visited. Briefing about the choice of modules for Stage A will be provided by the relevant Kent Business School country co-ordinator during Stage 2. Details of credit achieved in Stage A may be obtained from the Director of Studies.

Stage 3

Students take **120 Credits** made up of a combination of Stage 3 core modules and International Business Options:

Students **must** take the following **compulsory modules** (60 Credits):

- CB605** European Business (30 Credits, Level H)
CB674 International Business: A Strategic Perspective (30 Credits, Level H)

The remaining **60 Credits** can be taken from the International Business Options List above. With the permission of the Director of Studies for BBA and International Business students may choose further credits of their relevant language to be taken instead of options from the International Business Options List above:

DIPLOMA PROGRAMMES OFFERED BY KBS

Individual module outlines should be checked for availability in any year.

DIPLOMA IN ACCOUNTING & FINANCE

Students take **120 Credits**:

- AC506** Financial Accounting II (30 Credits, Level H)
AC508 Principles of Finance (30 Credits, Level H)

- AC520 Management Accounting I (30 Credits, Level H)
CB547 Strategic Management (30 Credits, Level H)

Approval may, however, be given to a student to take a different combination of Stage 2 modules in Accounting & Finance if this is more appropriate in the light of a student's interests and previous studies.

DIPLOMA IN BUSINESS ADMINISTRATION

Students take a total of **120 Credits**, at least 90 of which must be Level I or above. Unless equivalent modules have been studied previously, at Kent or elsewhere, at least 60 (preferably 90) Credits should be chosen from the Business Administration Core Modules list (see *Business Administration degree entry*) with any remainder being chosen from:

either the Business Administration Options List (see *Business Administration degree entry*),
or other KBS modules for which the necessary prerequisites are met.

Up to **30 Credits** within the programme may be provided by:

either Applied Computing modules for which the relevant prerequisites are met (see *Applied Computing entry*),
or an approved European language module for which the relevant entry conditions are met (see *Languages entry*),
or wild modules agreed with the Director of Studies for undergraduate Business Administration.

Notes: The overall choice of modules must be agreed with the Director of Studies for Business Administration, who will take into account relevant prior learning. Broadly equivalent modules taken elsewhere may be used to meet prerequisite conditions.

Partner universities in an approved ERASMUS Exchange scheme involving KBS may make more specific requirements or provide guidance about their students' choice of modules. This should be clearly documented by the partner institution and lodged with the Director of Studies for Business Administration, the relevant KBS Exchange Co-ordinator and the Social Sciences Faculty Office.

DIPLOMA IN EMPLOYMENT RELATIONS AND HUMAN RESOURCE MANAGEMENT

Students take 120 Credits. 60 Credits are taken in each of Autumn and Spring terms:

Students take the following compulsory modules (60 Credits):

- CB681 Managing Human Resource in Contemporary Organisations (15 Credits, Level I) (Spring) *prerequisite* CB312 or CB302
CB682 Managing People (15 Credits, Level I) (Autumn) *prerequisite* CB312 or CB302

plus 90 Credits from the following:

- CB501 International Employment Relations and Human Resources Management (30 Credits, Level H)
CB610 Psychology of the Workplace (30 Credits, Level H) (if not taken as a compulsory module in Stage 3) *prerequisite* CB312
CB658 Diversity in Organisations (15 Credits, Level H) (Spring) *prerequisite* CB682
CB676 Strategy Analysis and Tools (15 Credits, Level I) (Spring)
CB679 Corporate and Business Strategy (15 Credits, Level H), (Autumn)
EC545 Education, Skills and the Labour Market (15 Credits, Level H) (Autumn)
EC547 Industrial Economics (15 Credits, Level H) (Autumn)
EH510 The Rise of the Modern Corporation (30 Credits, Level H) *Not available 2013/2014*
SE584 The Anthropology of Business (15 Credits, Level H) (Spring)
SO500 Concepts & Theories of Sociology (30 Credits, Level I) *prerequisites* SO336 and SO337
either Computing (30 Credits) 1 Autumn and 1 Spring, from the Computing list
or a Modern Language (30 Credits)

N.B: IN DECIDING WHICH MODULES TO SELECT, PLEASE ENSURE THAT YOU HAVE MET THE PREREQUISITES